

# Workpapers

## Planning Activities

Inflo Workpapers provides a clear workflow to plan a robust and efficient audit. Taking a data-driven, risk-based audit approach which leverages technology.



# Planning a Digital Audit

**Benjamin Franklin** is credited with saying “failing to plan is planning to fail”.

While he probably wasn’t talking about an audit, these are wise words to auditors.

The Inflo Digital Audit provides a logical workflow of activities, using data to apply a risk-based audit approach.

To maximize the benefit of moving to a Digital Audit approach, auditors should place greater emphasis on planning activities.

We recommend planning earlier and investing additional time in planning.

This leads to a more targeted audit approach and significant efficiency gains overall.

Effort is focused on the highest-risk areas.

Less time is spent auditing lower-risk areas.

Automation replaces traditional manual work.

Audit Data Analytics quickly analyze large populations and extract insights for clients.

It is a game changer for your firm, your people, and your clients.

“

Failing to plan is planning to fail

## In this guide

In this guide, we explain the overall workflow of planning within the Inflo Digital Audit.

The core activities within each of the 5 phases of planning are outlined.

Additional activities are outlined, including when these are tailored into the engagement.

The guide also highlights Advanced Screens and other Inflo Modules which support planning.

And all linkages between activities across the engagement is explained.

## Legend

Linkage

Advanced Screen

Automation

This guide is based on the US Audit Inflo Content Pack, applicable to US GAAS engagements. The activities in other content packs may vary. Index numbering are internal to this guide only.

# Getting Started

## Overview

Configuration sets up the engagement and establishes the methodology content to be used to perform the audit.

## Content Pack

We provide a range of methodology Content Packs aligned to various professional standards and industry specialisms. Auditors must select the appropriate Workpapers Content Pack for the engagement.

This means one consistent solution supports all your audits, EBPs, reviews / compilations / preparation engagements.

Content Packs house the methodology content - including Risk Libraries, Workprograms, Advanced Screens, guidance, and other important elements required to perform an audit.

## Entity Risk Level

The defined Entity Risk Level impacts areas such as quality reviewer requirements, risk assessment recommendations, and sample size calculations.

## Initial Engagement

Where the audit is a new engagement for the firm, additional first-year audit procedures are added to the engagement.

## Group Engagement

Where the audit is part of a group engagement, additional workprograms are added the engagement to cover group or component auditor required procedures. Planning for group engagements is explained more on [page 16](#).

Workpapers Configuration

Workpapers \*  
Content Pack

Please Select

Entity Risk Level \*

Please Select

Initial Engagement

NO

Group Engagement

NO

CANCEL

NEXT

Inflo adopts a tailor-in approach, only adding procedures where required



# 1. Commence: Accept the audit engagement and commence planning.

## Overview

The fundamental planning procedures to ensure the audit can be undertaken, including confirming independence and agreeing the engagement letter.

## Core Activities

### 1.1 Acceptance Continuance

- 1.1.1 Determine those charged with governance ⚡
- 1.1.2 Perform anti money laundering procedures
- 1.1.3 Complete acceptance or continuance process
- 1.1.4 Determine if a group engagement ⚡

### 1.2 Independence

- 1.2.1 Discuss independence with engagement leader
- 1.2.2 Perform an independence assessment
- 1.2.3 Ensure engagement team rotation meets policy
- 1.2.4 Ensure all team members are independent
- 1.2.5 Consider audit fees – reliance, overdue invoices, influence
- 1.2.6 Consider non-audit fees – threats & safeguards, sales compensation
- 1.2.7 Consider if a quality reviewer is required ⚡

### 1.3 Engagement Plan

- 1.3.1 Identify value-add services or activities
- 1.3.2 Draft fee proposal
- 1.3.3 Agree terms / engagement letter
- 1.3.4 Prepare for planning meeting with management
- 1.3.5 Hold planning meeting with management
- 1.3.6 Plan use of data and automated tools ⚙️
- 1.3.7 Prepare a budget
- 1.3.8 Schedule resources
- 1.3.9 Set due dates and assign responsibilities within Inflo
- 1.3.10 Schedule internal and external meetings, and review time
- 1.3.11 Create the prepared-by-client list and share with management ⚙️


## Linkage ⚡

- Where TCWG is management, this auto-answers other planning and completion procedures regarding communication and inquiry beyond management as not applicable.
- Where not a group, this auto-answers other planning and completion procedures regarding groups as not applicable.
- On a group audit, group-related workprograms are added intelligently replacing standalone workprograms. Additional group-specific content is also imported automatically.
- Where a quality reviewer is required, additional workprograms for quality reviewer approval of planning and completion are added to the engagement.

Audit Fee45000

Entity Name	Fee Service Provider	Title of Service	Service Description	Approver of Service	Proposed Fee	Contingent Fee Arrangement	Actual Fee	Threats	Safeguards	Safeguards Acceptable Level?
Planning In-Review	A. Tax Partner in the Tax Team	Corporation Tax return & compliance	Corporation Tax return preparation and filing compliance	John Doe	3500.00	✖	3500.00	Self-Review, Management	Separate teams. Audit team must audit and review the corporation tax return & information as though prepared by client or entirely independent 3rd party, no reliance. Ensuring a informed client team, with no decisions being made on their part.	✓

ConclusionNo issues arising from non-audit services

 The **NON-AUDIT SERVICES** Advanced Screen helps evaluate non-audit services for impact on independence.

## Automation ⚙️

- Inflo Ingest** supports Trial Balance grouping and obtaining general ledger data from clients.
- Inflo Collaborate** supports requesting and gathering prepared-by-client information. This information is then accessible and integrated across the Workpapers engagement.

## Other Activities

On new clients, an initial **Audit** workprogram is added, including new client due diligence, predecessor auditor communication, workpapers review, and opening balance testing activities.



## 2. Understand: Document understanding and consider potential risks.

### Overview

Understanding the client and its environment, internal controls and IT systems to identify potential audit risks, as well as determining materiality.

### Core Activities

#### 2.1 Environment and Internal Controls

- 2.1.1 Understand the entity and its environment 🏢
- 2.1.2 Understand the system of internal control 🏢
- 2.1.3 Understand the entity's use of service organizations 🏢
- 2.1.4 Identify and document significant accounting estimates 🏢
- 2.1.5 Review minutes of board or other meetings
- 2.1.6 Review new or amended significant contracts and agreements
- 2.1.7 Consider whether internal audit exists, and their work 🔗

#### 2.2 IT Environment

- 2.2.1 Understand IT environment 🏢
- 2.2.2 Determine if any events have occurred which impact IT
- 2.2.3 Consider use of an IT specialist 🔗

#### 2.3 Materiality

- 2.3.1 Determine materiality 🏢 ⚙️
- 2.3.2 Document benchmark rationale and other considerations

### Advanced Screens 🏢

Advanced Screens ensure both consistent documentation and identification of potential risks.

The five Advanced Screens which support the Understand phase of planning are summarized here and on [page 6](#).

### Automation ⚙️

The Materiality Advanced Screen leverages trial balance data and automatically calculates materiality levels based on the appropriate rules.

### Linkage 🔗

- Across all Understand workprograms and Advanced Screens, auditors are asked to conclude whether potential risks have been identified. Any potential risks are then flagged within the RISK Assessment workprogram.
- Where no internal audit function exists, this auto-answers other planning and completion procedures stating internal audit considerations are not applicable.
- Where an IT specialist is deemed required, this flags the need for an IT specialist within the Audit Plan workprogram to ensure input is planned.





## 2. Understand: Improved documentation with Advanced Screens.

### Overview

Advanced Screens both save time and improve audit quality – through a consistent approach and direct linkage of potential risks through to a formal Risk Assessment.

To ensure scalability, more sophisticated Advanced Screens are provided for more complex engagements, e.g., PCAOB.

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Planning In-Review (12/2022)WorkpapersUnderstanding the Entity

IN PROGRESSHistorical Activity

SAVEMARK AS COMPLETE

### Organizational structure, ownership and governance, and business model

Provide key elements of understanding for this section

The engagement team determined that based on the org structure of the entity, and the business or their business, that there is no additional risks or concerns beyond what is typical for an engagement of this type. We obtained the clients Org Chart and Revenue process flowchart to corroborate our understanding.

[Learn More](#)[File\(s\): 2](#)

Is there any impact at Entity Level?

No

Is there any impact at Risk Level?

Yes

[Learn More](#)[Learn More](#)

Inherent Risk Factor

Uncertainty

Explain inherent risk factors identified and their impact at risk level

This is a result of the lack of tone at the top for the entire Company.

**Understanding the Entity** documents the understanding of the entity and its environment.

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Planning In-Review (12/2022)WorkpapersUnderstanding Internal Control

IN PROGRESSHistorical Activity

SAVEMARK AS COMPLETE

Control environment

Risk assessment process

Monitoring process

Information system and communications

### Conclusion

Based on the understanding obtained:

Please ensure you update the **Entity Risk** Level, if any changes are required.

If any **Findings** are identified, please ensure you document these appropriately.

Does the system of internal control provide a basis for testing control activities?

Yes

[Learn More](#)

Provide the conclusion for the work documented regarding Understanding Internal Control

**Understanding Internal CONTROL** captures the understanding of the system of internal control and IT.

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Planning In-Review (12/2022)WorkpapersBusiness Processes

IN PROGRESSHistorical Activity

SAVEMARK AS COMPLETE

There are Risk(s) in this engagement that have not been linked to Business Processes

Scoping changes have been made in Risk & Response. Click [here](#) to consider how any areas added as in-scope impact Business Processes

Business Process Name	Status	Area	Risks	Controls: D&I In Progress	Controls: D&I is Effective	Controls: D&I is Ineffective	Files attached
Sales invoicing	IN PROGRESS	Sale of goods - type 1 Sale of goods - type 2	Risk(s): 5	Monthly customer changes review	N/A	N/A	0 Files

Business Process Name	Status	Area	Risks	Controls: D&I In Progress	Controls: D&I is Effective	Controls: D&I is Ineffective	Files attached
Supplier invoicing and payments	IN PROGRESS	Administrative expenses Cost of sales	No risks have been identified.	N/A	N/A	N/A	0 Files
Payroll	IN PROGRESS	Payroll expenses Employee benefits plan obligation	No risks have been identified.	3 Controls	N/A	N/A	0 Files

**Business Processes** documents the understanding and walkthrough of in-scope business processes. This includes capturing key controls, considering their design, implementation, and effectiveness, and the use of service organizations.

Linkage to **Risk Assessment** ensures all Business Processes with relevant significant risks are in-scope.

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Planning In-Review (12/2022)WorkpapersAccounting Estimates

IN PROGRESSHistorical Activity

SAVEMARK AS COMPLETE

Accounting Estimates

SearchRelated to Area(s)

Estimate Name	Related to Area(s)	Risk(s) the estimate gives rise to and Related Assertions	Control(s) that address the estimate	Describe the nature of the estimate	Summarize the model/method for measuring the estimate	Explain selection and application of assumptions used to calculate ...	Inherent Risk factors affecting method, assumptions and data	Inherent Risk factors affecting point estimate and disclosures
Bad debt provision	Accounts receivable - Accounts receivable, Administrative expenses	Customers experiencing financial difficulty (VA), All transactions have not been recorded (C)	None	Management estimate the level of debts which need providing against due to customers being unable or unwilling to pay	General bad debts are a Baseline is historic average actual bad debt across the customer base over a period of time. Specific bad debt set for significant known or expected bad debts based on communications or wider information.	General bad debt expense assumption is that historic levels are reflective of levels going forward. Calculation is simple, applying the same % to the current debt level.	Subjectivity, Uncertainty	Subjectivity
Allowance for Obsolete Inventory	Inventories	Impaired physical condition or asset may not exist (E, C, VA)	Inventory valuation - Excess and obsolete inventory	-	-	-	-	-

**Accounting Estimates** documents required information about accounting estimates identified, including the method, assumptions, and data.

Linkage to **Risk Assessment** ensures understanding is documented of all identified Accounting Estimates.



# 3. Identify & Assess: Perform your audit Risk Assessment.

## Overview

The epicenter of planning a Data Driven audit – assessing potential risks to dictate the risks of material misstatement the audit plan must address.

## Core Activities

### 3.1 Planning Analytics

- 3.1.1 Obtain financial information and check reliability 🔄🔍
- 3.1.2 Perform year-over-year variance analysis 🔍
- 3.1.3 Perform ratio analysis 🔍
- 3.1.4 Perform management inquiry on unusual or unexpected movements

### 3.2 Going Concern

- 3.2.1 Consider events or conditions casting doubt on going concern
- 3.2.2 Determine if management have performed an initial assessment 🔄
- 3.2.3 Where available, perform an initial review of management’s assessment

### 3.3 Fraud Inquiries

- 3.3.1 Inquire of management and others about fraud

### 3.4 Related Parties

- 3.4.1 Inquire of management about related parties
- 3.4.2 Obtain a listing of related parties and consider completeness 📊

### 3.5 Litigation And Claims

- 3.5.1 Inquire of management about litigation and claims
- 3.5.2 Obtain a listing of litigation and claims and consider completeness
- 3.5.3 Review legal expense accounts for significant legal matters 🔍

### 3.6 Risk Assessment

- 3.6.1 Hold an internal team meeting to discuss the audit strategy and plan 📊
- 3.6.2 Use Risk Audit Data Analytics to support risk identification 🔍
- 3.6.3 Determine the risk level of the entity
- 3.6.4 Perform scoping of financial statement balances and transaction classes 📊🔍
- 3.6.5 Create and assess risks at the financial statement and assertion level 📊🔍
- 3.6.6 Consider the need for a quality reviewer based on risk assessment

## Linkage 🔄

- Across all Identify & Assess workprograms and Advanced Screens, auditors are asked to concluded whether potential risks have been identified. Any potential risks are then flagged within the Risk Assessment workprogram.
- Where automated techniques are used to obtain financial information, this auto-answers other procedures within the Planning Analytics workprogram.
- Where management has not performed a preliminary assessment of going concern, this auto-answers planning procedures on the preliminary assessment as not applicable.
- Where a quality reviewer is required, additional workprograms for quality reviewer approval of planning and completion are added to the engagement

## Advanced Screens 📊

Advanced Screens support documenting Related Parties and Internal Team Meeting notes.

The Risk and Response Advanced Screen supports a robust risk assessment process, explained more on [page 8](#).

## Automation 🔍

The Inflo Data Analytics supporting RISK ASSESSMENT are explained more on [page 9](#).

Inflo Hybrid Intelligence provides a powerful draft risk assessment for auditor review - using client industry, client data, and other logic.

✓ Risk Scoping

- In-scope areas identified

✓ Risk Assessment

- Inherent Risk Factors identified & their impact suggested
- Likelihood & Magnitude of risks determined
- Corresponding risks at assertion level added
- Corresponding pervasive risks at Financial Statement level added
- Significant risks of fraud added for management override of controls and revenue recognition

✓ Accounting Estimates

- Areas with accounting estimates suggested

✓ Business Process:

- In-scope business processes selected based on significant risks

✓ Response Workprograms Recommended

- Accounting Estimates
- Controls
- Substantive ADAs
- SAPs
- Substantive Tests of Detail
- Other

✓ Summary

- Quality checks completed
- Recommendations finalized





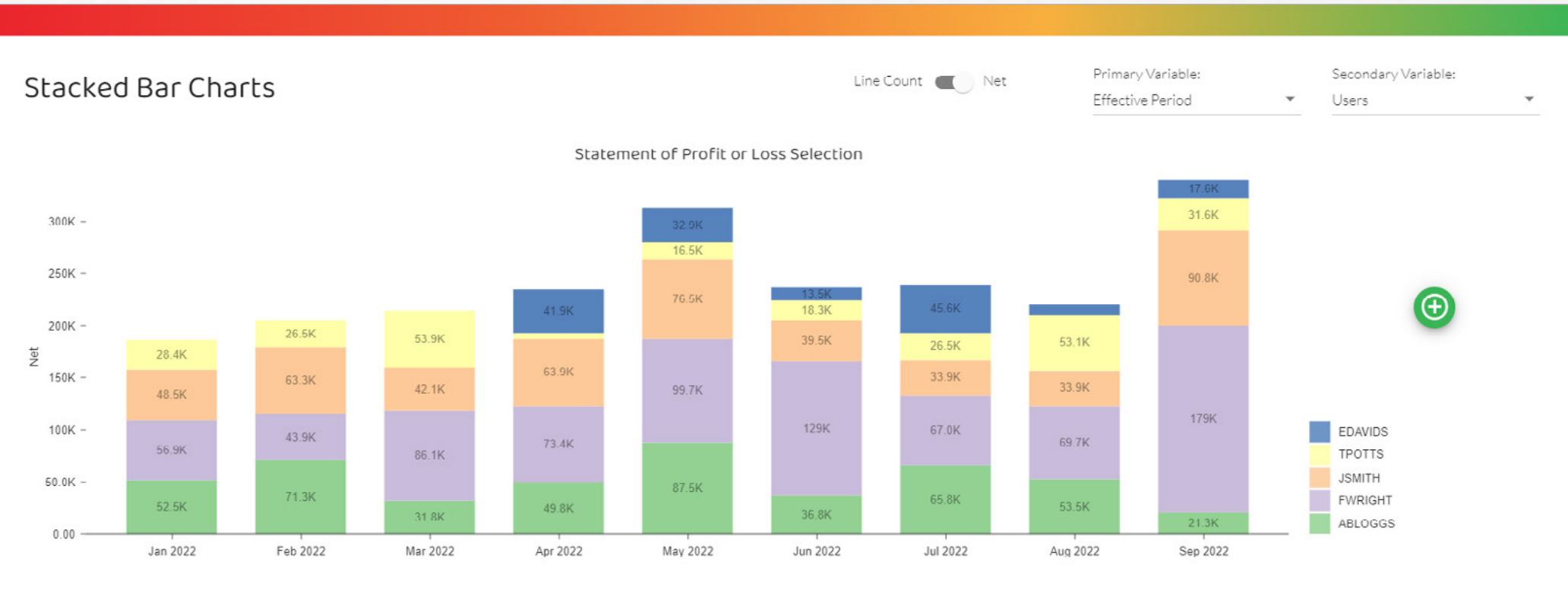


# 3. Identify & Assess: Target the risk with Data Analytics.

## Overview

Determining an effective and efficient audit plan to gather evidence and address the identified risks of material misstatement.

Testing approach		
Ref #	Procedure	Responses
	An automated technique is available to assist with this planning analytical procedure. Do you want to take advantage?	<div><div><div></div><div>Yes. Utilized <b>Inflo Ingest</b> to obtain financial information, <b>Inflo Flux</b> to automate analysis and documentation of the planning analytics and, where applicable, <b>Inflo Metrics</b> to automate ratio analysis.</div></div><div><div></div><div>No. Performed planning analytics and, where applicable, ratio analysis manually.</div></div></div>



Hyperlinks embedded at the procedure level ensure auditors replace manual work with data analytical techniques.

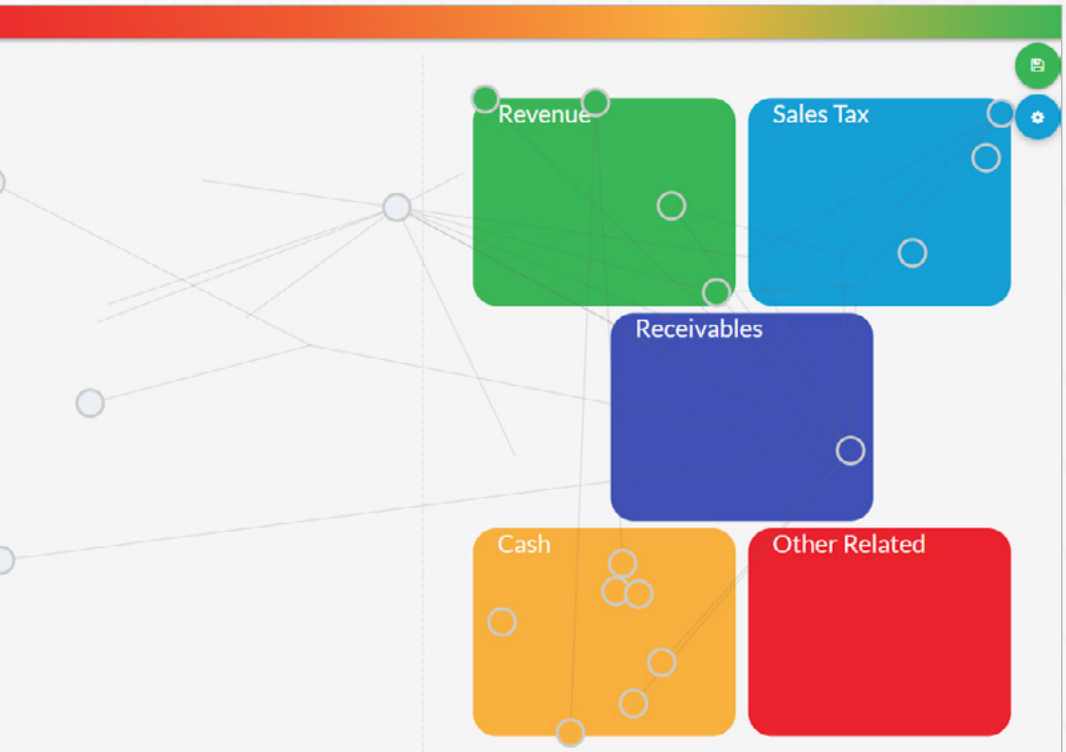
**Inflo Explore** can be utilized at planning to visualize general ledger transactions, helping to appraise risk and stratify populations for more effective risk-based auditing.

Planning In-Review (12/2022) - Flux (Planning)							
Name	Expectation	Planning	Difference	Management Commentary	Analysis	Impact on Engagement	
Asset	1,243,954	1,675,483	431,529 (↑ 35 %)	This is mainly because of an uptick in AR combined with an increase in our Other Assets.	The increase in Assets is driven by increases in AR (driven by the sale with Company ABC a portion of which is invoiced but not paid), increases in...	No changes to planned procedures	
Liability	-883,693	-1,090,478	206,785 (↑ 23 %)	The main driver is from a growth in our AP.	The increase in liabilities is due to the following: increase in accounts payable, increase in income tax liabilities and increase in pension plan...	No changes to planned procedures	
Equity	19,939	-360,261	380,200 (↑ 1907 %)	Our net income for the period is the biggest driver in the increase of our equity accounts.	The increase in Equity is attributable to the net income increase driven by the agreement entered into with ABC Company during the end of Q3. Refer...	Refer to engagement team response within the income section of the Flux module	
Income	473,208	2,189,551	1,716,263 (↑ 363 %)		Refer to disaggregated analysis below	Refer to disaggregated analysis below	
Expense	-993,786	-1,964,807	971,021 (↑ 98 %)		Refer to disaggregated analysis below	Refer to disaggregated analysis below	

**Inflo Flux** automates year-over-year variance analysis, expectation setting, and documentation of planning analytics.



**Inflo Metrics** automates ratio analysis and industry benchmarking.



**Inflo Revenue Cascade** can also be utilized at planning to support more robust revenue understanding risk assessment, reviewing revenue streams, transaction flows, and notable transactions impacting revenue accounts.



# 4. Respond: Develop your audit plan to respond to the risks.

## Overview

Determining an effective and efficient audit plan to gather evidence and address the identified risks of material misstatement.

## Core Activities

### 4.1 Audit Plan

- 4.1.1 Determine the planned use of Substantive Audit Data Analytics 🏢

4.1.2 Ensure internal controls relating to significant risks have been evaluated 🏢 ➡️

4.1.3 Ensure accounting estimates are considered for all relevant areas 🏢 ➡️

4.1.4 Determine the planned approach to testing ITGCs 🏢

4.1.5 Consider the use of external confirmations as responses to risks 🏢

4.1.6 Consider management and auditor use of specialists & experts 🏢

4.1.7 Determine the detailed response to risk for each area 🏢

4.1.8 Determine the controls approach to significant risks and other risks 🏢 ➡️
- 4.1.9 Consider performing audit procedures at an interim date 🏢

4.1.10 Incorporate an element of unpredictability in the audit plan 🏢

4.1.11 Finalize the Risk and Response area 🏢

4.1.12 Assign testing workprograms to team members and tailor due dates

4.1.13 Compare the audit plan to the budget and resource planner

4.1.14 Create a prepared-by-client list for the Fieldwork phase 🧩

4.1.15 Determine the source data to be audited – trial balance or general ledger 🧩

## Other Activities

On group engagements, the Audit Plan workprogram is replaced by a group Audit Plan workprogram. Additional workprograms are also added to the engagement for group scoping, component materiality allocation, and group instructions.

Additional advanced screens are also added for group scoping and component materiality allocation. Group engagements are explained more on [page 14](#).

## Linkage ➡️

- Decisions on internal controls are linked to the Business Process Advanced Screen, to ensure understanding, walkthroughs, and evaluation of the design and implementation of required controls is performed.
- The identification of accounting estimates is linked to the Accounting Estimates Advanced Screen, to ensure all accounting estimates are captured and adequately considered.
- All workprograms included within the audit plan are linked to the risks they address, ensuring a truly risk-based audit approach with clear linkage.

## Advanced Screens 🏢

The Risk and Response Advanced Screen supports development of an efficient and effective audit plan, explained more on [page 11](#).

## Automation 🧩

Inflo Collaborate supports requesting and gathering prepared-by-client information.

Inflo Ingest supports Trial Balance grouping and obtaining general ledger data from clients.

The Inflo Data Analytics supporting response to risk are explained more on [page 12](#).

Inflo Hybrid Intelligence recommends a draft audit plan for auditor review - using client industry, scoping, risk assessment, and other logic.

✔️ Risk Scoping

- In-scope areas identified

✔️ Risk Assessment

- Inherent Risk Factors identified & their impact suggested
- Likelihood & Magnitude of risks determined
- Corresponding risks at assertion level added
- Corresponding pervasive risks at Financial Statement level added
- Significant risks of fraud added for management override of controls and revenue recognition

✔️ Accounting Estimates

- Areas with accounting estimates suggested

✔️ Business Process:

- In-scope business processes selected based on significant risks

✔️ Response Workprograms Recommended

- Accounting Estimates
- Controls
- Substantive ADAs
- SAPs
- Substantive Tests of Detail
- Other

✔️ Summary

- Quality checks completed
- Recommendations finalized



4. Respond: One place, covering all your audit strategy and plan.

Area	Prior Year Balance (\$)	Completion Balance (\$)	Final Balance (\$)	Risks	Accounting Estimates	Controls	Substantive Audit Data Analytics	Substantive Analytical Procedures	Substantive Tests of Detail	Other
Income										
Revenue from contracts with customers	2,636,048	8,838,877	8,838,877							
Sale of goods	2,636,048	8,838,877	8,838,877	<div>Transactions recorded in inappropriate accounts All transactions have not been recorded Transactions recorded in the incorrect period Transactions have not been recorded appropriately Risk of fraud in revenue recognition Significant credit notes received after period end Impact of returns, discounts or other incentives</div>						
Other income	70,589	389,118	389,118	<div>Transactions recorded in inappropriate accounts All transactions have not been recorded Transactions recorded in the incorrect period Transactions have not been recorded appropriately Transactions may not have occurred</div>						

1. Audit Strategy View:

The right side of the main Risk and Response view provides an overview of the audit strategy, to respond to the identified risks in each financial statement area. This shows the mix of workprograms in the intended audit approach.

Overview

Inflo Data Analytics modules support with the response to risk through Substantive Audit Data Analytics, supported by specialist workprograms which replace manual testing.

Sale of goods					Planned Response To Risks Identified			
Risk Name	Balance	Risk Classification	Assertions	Risk Level	Workprogram Name	Addressed Risks	Response Type	Assertions
Transactions recorded in inappropriate accounts	N/A	SCOTABD	CL	Normal	Risk response summary			
All transactions have not been recorded	N/A	SCOTABD	C	Normal	Obtain and reconcile Sale of goods detailed listing	All transactions have not been recorded Transactions have not been recorded appropriately	Substantive Tests of Detail	C, A
Transactions recorded in the incorrect period	N/A	SCOTABD	CO	Normal	Substantive ADA - Info Explore	Transactions recorded in inappropriate accounts All transactions have not been recorded Transactions recorded in the incorrect period Transactions have not been recorded appropriately Risk of fraud in revenue recognition	Substantive Audit Data Analytics	Q, C, A, CO, CL
Transactions have not been recorded appropriately	N/A	SCOTABD	A	Normal	Substantive ADA - Info Revenue Cascade	Transactions have not been recorded appropriately Risk of fraud in revenue recognition	Substantive Audit Data Analytics	Q, A
Risk of fraud in revenue recognition	N/A	SCOTABD	O	Significant - Fraud				
Significant credit notes received after period end	N/A	SCOTABD	Q, A	Significant				

2. Audit Plan View:

Clicking into an individual financial statement areas reveals the detailed audit plan. This shows the linkage between the workprograms to respond to risk and the original risk assessment. Here, auditors can tailor the plan – adding, removing, or editing the workprograms and planned procedures.

There are six different workprogram types which respond to risk in Inflo:

Accounting Estimates Assessment

Controls

Substantive Audit Data Analytics

Substantive Analytical Procedures

Substantive Tests of Detail

Other Procedures

Previews:

Clicking on any workprogram previews the intended procedures. A sampling preview tool also reviews data to indicate likely sample sizes in each area – highlighting inefficient audit plans.

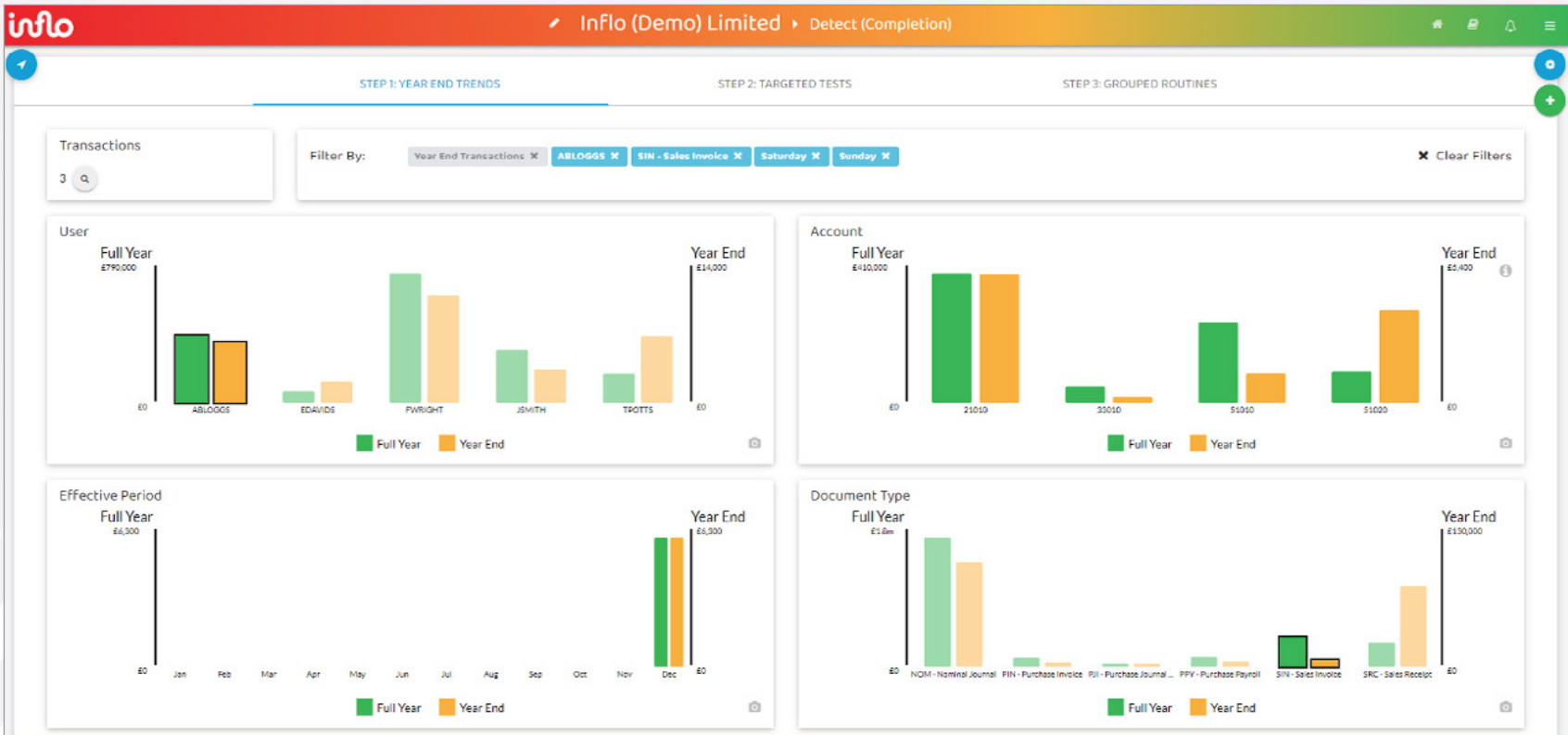
Revenue from contracts with customers - Sale of goods - Substantive ADA - Info Revenue Cascade				Population * 20,946,292 Amount	
Risks				Performance * 450,000 Materiality	
Testing approach				Controls Response * None	
Ref #	Procedure	Responses	Additional Evidence	SADA Response * Moderate	
1	Determine the nature of the audit procedure.	Substantive Audit Data Analytics (SADA) using Info Revenue Cascade.		SAP Response * None	
2	Determine the timing of the audit procedure.	For the year, or period. Interim, with subsequent period top up.		Confidence Level: 30% Sample: 18	
3	Determine the extent of the audit procedure.	A selection of items.			



# 4. Respond: A smarter way to address risk using Data Analytics.

## Overview

Inflo Data Analytics modules support with the response to risk through Substantive Audit Data Analytics, supported by specialist workprograms which replace manual testing.

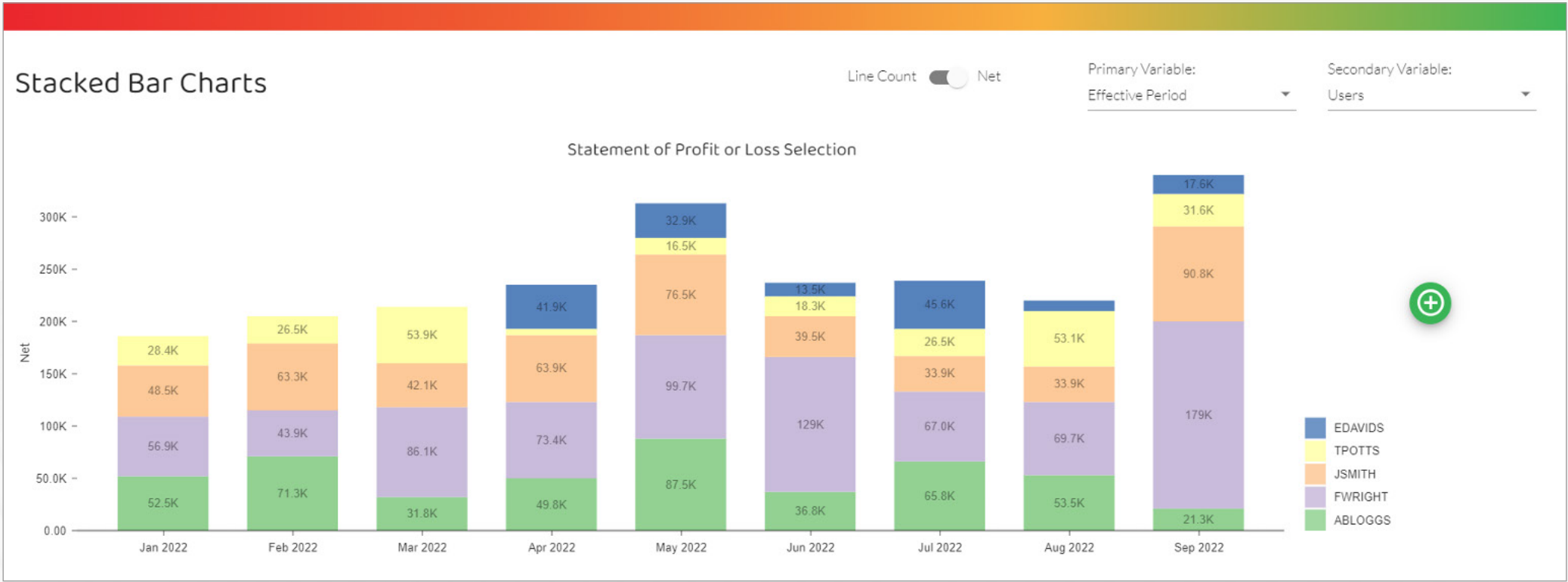


Inflo Detect supports journal entry testing using a 3-step approach:

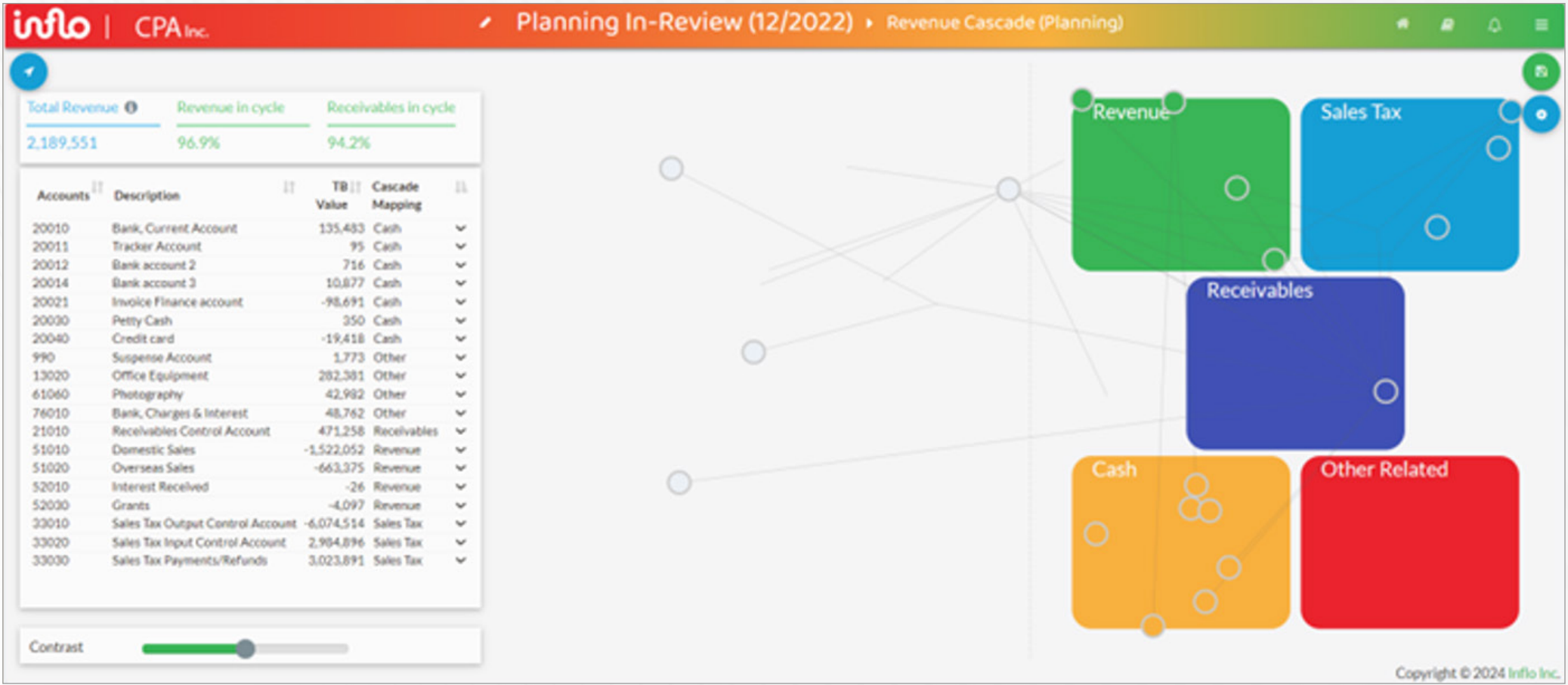
- 1. Analyze year end trends
- 2. Perform targeted testing
- 3. Multi-dimensional risk scoring

	#	Debit	Credit	Net
Selected Population	1,058	0	2,296,524	-2,296,524
Population To Be Tested	1,058	0	2,296,524	-2,296,524
Population To Be Sampled	1,058	0	2,296,524	-2,296,524
Pro-rata Population	1,416	0	3,073,290	-3,073,290
Confidence Level	45%			
Pro-rated Sample Size	32			
Total Items Selected	32			

Inflo Select automates the calculation, selection, and documentation of audit sampling tests.



Inflo Explore supports a waterfall approach – visualizing financial statement areas, individual general ledger codes, and transaction clusters to find notable items for substantive testing.




Inflo Revenue Cascade analyzes account combinations and double-entry postings to trace revenue and receivable entries through to cash settlement – substantive testing then focuses on the transactions not meeting expectations.




# 4. Respond: Additional Advanced Screens.

## Overview

Two additional Advanced Screens support Group Auditors performing complex areas of a group audit in a data-driven, structured, and intelligent approach.

 **Group Scoping** supports the scoping of each component within the group, calculating coverage levels across financial statement areas to ensure an appropriate audit plan is developed.

These scoping decisions then impact how Risk Assessment decisions are pushed to the Risk and Response view in component engagements.

 **Component Materiality Allocation** is used to calculate an appropriate component materiality value for the in-scope components.

These materiality values determined are pushed to the Materiality view in component engagements.



Inflo Hybrid Intelligence provides Group Scoping and Component Materiality recommendations based on client data and advanced algorithms.

Group Engagement (12/2024) ▸ Workpapers ▸ Group Scoping							
IN PROGRESS		Historical Activity		SAVE		MARK AS COMPLETE	
Group Overall Materiality: £2.3m Group Performance Materiality: £1.7m Attach supporting documentation: <a href="#">Attach File(s)</a>		Date Acquired 01/01/2024 Scope Specific Scope	Date Acquired 01/01/2024 Scope Specific Scope	Date Acquired 01/01/2024 Scope Specific Scope	Date Acquired 02/01/2024 Scope Specific Scope		
Area	Risks	Group Planning Balance <sup>1</sup>	Component 1 <sup>1</sup>	Component 2 <sup>1</sup>	Component 3 <sup>1</sup>	Group Engagement <sup>1</sup>	Combined Component Balances <sup>1</sup>
Profit/(Loss) Before Tax		2,751,675	716,086	77,791	219,399	1,737,799	2,751,675
Total Revenue		27,099,665	6,784,584	1,633,928	3,694,497	14,986,656	27,099,665
Total Assets		41,678,915	11,642,501	2,106,225	5,783,459	22,146,729	41,678,915
Pervasive Financial Statement Areas							
Management Override of Controls	Risk of management override of controls	-	-	-	-	-	-
Going Concern	Inappropriate use of going concern assumption	-	-	-	-	-	-
Related Party Transactions	Unidentified balances and transactions	-	-	-	-	-	-
Laws and Regulations	Risk of non-compliance with laws and regulations	-	-	-	-	-	-
Income							
		27,099,663	6,784,582	1,633,926	3,694,495	14,986,655	27,099,658
Revenue from contracts with customers	Risk of fraud in revenue recognition Impact of returns, discounts or other incentives Significant credit notes received after period end All transactions have not been recorded Transactions recorded in the incorrect period <a href="#">View All Risks</a>	25,964,646	6,490,514	1,578,275	3,515,256	14,380,598	25,964,643
Other income		1,135,017	294,068	55,651	179,239	606,057	1,135,015
Expense		(23,387,755)	(5,807,482)	(1,508,323)	(3,348,032)	(12,723,813)	(23,387,650)

Group Engagement (12/2024) » Workpapers » Component Materiality Allocation

NOT STARTED

Historical Activity

SAVE

MARK AS COMPLETE

Group Performance Materiality

£1,700,000

Component Multiplier<sup>1</sup>

2

Maximum Aggregated Component Materiality (MACM)

£3,400,000

Full Scope MACM<sup>1</sup>

£2,550,000

Remaining MACM<sup>1</sup>

£850,000

Component Benchmark

Total Revenue

Benchmark Rationale

Attach supporting documentation: [Attach File\(s\)](#)

Component	Scope	Benchmark Value - Full/Specific Scope Total	Benchmark Value - Component	Benchmark %	Initial Component Performance Materiality	Final Component Performance Materiality	Component Performance Materiality Rationale
Component 1	Full Scope	(8,418,512)	(6,784,584)	80.6%	1,699,000	1,500,000	
Component 2	Full Scope	(8,418,512)	(1,633,928)	19.4%	494,000	400,000	
Component 3	Specific Scope	(18,681,153)	(3,694,497)	19.8%	168,000	150,000	
Group Engagement	Specific Scope	(18,681,153)	(14,986,656)	80.2%	681,000	670,000	
					3,042,000	2,720,000	



# 5. Approve: Review and finalize the audit strategy and plan.

## Overview

To conclude the planning phase, client communications are performed and the planning activities, audit strategy, and audit plan are reviewed and finalized.

## Core Activities

### 5.1 Planning Communications

- 5.1.1 Determine between written or oral planning communications to TCWG
- 5.1.2 Prepare the Audit Planning Report
- 5.1.3 Meet with and perform required planning communications with TCWG
- 5.1.3 Perform inquires with TCWG regarding fraud

### 5.2 Planning Approval: Engagement Leader

- 5.2.1 Results of the acceptance or continuance process
- 5.2.2 Matters relevant to independence
- 5.2.3 Matters related to the terms of the engagement

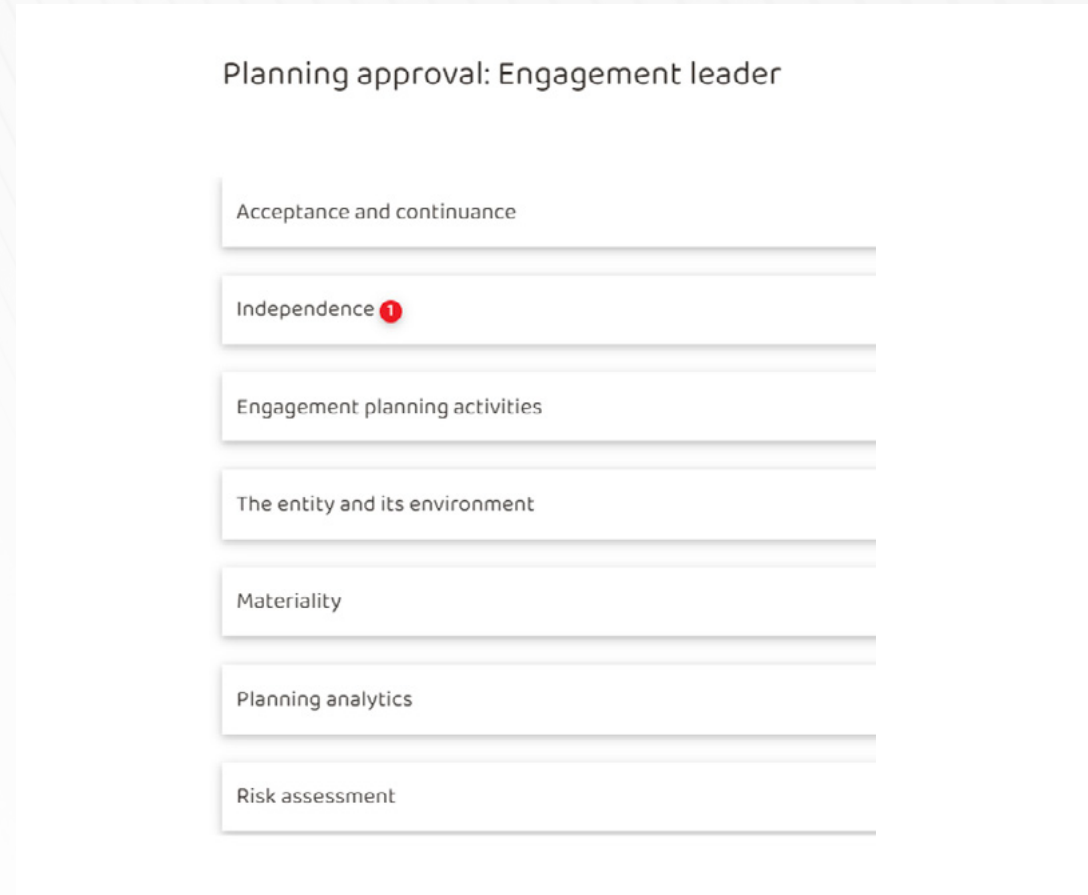
- 5.2.4 Outputs of the understanding the entity, controls, and IT
- 5.2.5 Understanding key business processes and accounting estimates
- 5.2.6 Determining materiality
- 5.2.7 Results of planning analytics
- 5.2.8 Going concern, fraud, litigations and claims, and related parties assessment
- 5.2.9 The entity risk level and quality reviewer appointment
- 5.2.10 Required planning communications

## Other Activities

On group engagements, the Audit Plan workprogram is replaced by a group Audit Plan workprogram. Additional Where a quality reviewer has been appointed, a workprogram is added for the quality reviewer approval, which is comparable to the Engagement Leader planning approval workprogram.

## Linkage

- Where TCWG have knowledge of actual, suspected or alleged fraud, this flags this information in the response to management override of control, and the AUDIT REPORT workprogram in the completion phase.



**Info Reports** automatically drafts a report summarizing the planned audit approach – to support client reporting and/or internal review of planning.

The Planning Approval: **Engagement Leader** workprogram acts as an executive summary of all planning work to facilitate the engagement leader’s review. All procedures within the workprogram are directly linked from all the other workprograms and Advanced Screens across the planning phase.



# Groups: Additional procedures.

## Overview

Inflo methodology includes advanced approaches for the group engagement process, improving the way engagement teams, and component auditors collaborate.

## Core Activities

### 4.1 Group Audit Plan

(additional activity to the Audit plan on [page 10](#))

- 4.1.1 Identify risks that will be responded centrally by group engagement team and determine the detailed response for each risk

### 4.2 Group Scoping

(additional workprogram and Advanced Screen)

- 4.2.1 Define a component within the group
- 4.2.2 Ensure the structure within Inflo reflects the defined components
- 4.2.3 Obtain financial information to support group scoping
- 4.2.4 Determine benchmark and percentage for significant (full scope) components
- 4.2.5 Identify all components exceeding the significant (full scope) definition
- 4.2.6 Determine minimum coverage levels for each balance or class of transactions
- 4.2.7 Calculate coverage gained from (full scope) components and identify large amounts in other components

- 4.2.5 Assess coverage levels and large amounts identified to classify all other components as significant (full scope), specific scope, or analytical review

- 4.2.6 Document group scoping workings and conclusions

- 4.2.7 Determine whether component auditors being used

### 4.3 Component Materiality Allocation

(additional workprogram and Advanced Screen)

- 4.3.1 Determine the number of significant (full scope) components
- 4.3.2 Determine the overall materiality multiple and calculate total materiality
- 4.3.3 Allocate total overall materiality to significant (full scope) components
- 4.3.4 Ensure no individual allocated materiality exceeds group overall materiality
- 4.3.5 Determine the materiality for specific scope and analytical review components

- 4.3.6 Document component materiality allocation

- 4.3.7 Determine the triviality level for recording misstatements in group reporting

### 4.4 Group Instructions (additional workprogram)

- 4.4.1 Consider approach to agreeing component audit fees
- 4.4.2 Prepare group instructions
- 4.4.3 Communicate group instructions to component auditors
- 4.4.4 Request independence and other required confirmations from component auditors
- 4.4.5 Involve the group engagement team in risk assessment for significant components
- 4.4.5 Conclude on the appropriateness of the involvement of component auditors

## Linkage

- Where component auditors are used, the Group Instructions workprogram is added to the group engagement, and the Component Instructions workprogram is added to the component engagement (if performed within Inflo).
- If no component auditors are used, this auto-answers other planning and completion procedures regarding components as not applicable.
- On group engagements, individual procedures within the Acceptance and Continuance, Engagement Plan, and Materiality workprograms ensure consideration regarding the opinion, approach to fees, and materiality documentation cover the group.
- On component engagements, individual procedures within the Materiality & Risk Assessment workprograms consider multiple materiality levels and risks within group

## Advanced Screens & Automation

- The Group Scoping and Component Materiality Allocation Advanced Screens support group audits and leverage high levels of automation using trial balance data and Inflo Hybrid Intelligence recommendations, explained more on [page 15](#).



# Engagement Leader Review Cheat Sheet: Planning.

An efficient Engagement Leader review of planning is facilitated through 3 core areas of Inflo Workpapers.

1

**"Planning Approval: Engagement Leader" Workprogram**  
*Navigation: Workpapers > Planning > "Planning Approval: Engagement Leader"*

**Review objective:** Review of planning matters required by of Engagement Leaders by the audit standards. Ensuring an effective audit is planned.

This single workprogram collates the key planning activities requiring Engagement Leader review. Rather than reviewing multiple individual planning workprograms, Engagement Leaders use hyperlinks to effectively navigate the file review and edit work performed against the key requirements of the standards, including:

- Acceptance & continuance
- Independence
- Terms of engagement
- Understanding the entity, processes, controls, and accounting estimates
- Materiality
- Planning analytics
- Going concern, fraud, litigations and claims, and related parties assessment
- Internal team meeting minutes
- Entity risk level set and Quality Reviewer requirements
- Required planning client communications

Engagement Leaders can also navigate directly to any specific planning workprograms and Advanced Screens documentation for further review.

**Tip:** Right click hyperlinks and "open link in new tab" to more easily refer back to or return to the approval workprogram.

2

**Draft Financial Statements and Overall Lead Schedules**  
*Navigation: Workpapers > "Overall Lead Schedules"*

**Review objective:** Verifying accurate use of draft client financial information.

A data-driven financial statements audit approach heavily leverages the mapped client trial balance. Engagement Leaders should review the mapping to avoid errors and subsequent need for rework. Figures should be tied in to draft client financial statements.

3

**Audit Plan and Strategy**  
*Navigation: Workpapers > "Risk & Response"*

**Tip:** From the Risk & Response area review the spectrum of risks chart, in from blue cog menu, to take a stand back review of risk assessment.

**Review objective:** Risk assessment conclusions and the planned response to risks.

Intelligent risk assessment and defining an effective response to risk is critical to a high-quality, efficient audit which adds value. Engagement Leaders should review:

**Risk Assessment:**

- Pervasive risk areas.
- Scoping of balances & accounts.
- Risk conclusions, particularly Significant and Elevated risks.

**Response to Risk:**

- Responses, particularly on Significant & Elevated risks.
- Use of controls tests and Audit Data Analytics.
- Tests of accounting estimates.
- Projected sample sizes for key relevant areas.

**To Approve Planning:** Once the Engagement Leader is satisfied the planning documentation is performed, the Engagement Leader should mark the "Planning approval: Engagement Leader" workprogram as Final Reviewed.

In a group engagement, a Full or Final review of the Planning Approval workprogram will share planning documentation to components. Full review should only be added once planning workprograms are ready to be shared.





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